## CONSOLIDATED STATEMENT OF INCOME

TOA CORPORATION and its consolidated subsidiaries For the years ended March 31, 2019 and 2018

|   | Millions of Japanese Yen |         |   |         | Thousands of U.S. Dollars (Note 1) |           |
|---|--------------------------|---------|---|---------|------------------------------------|-----------|
|   |                          | 2019    |   | 2018    |                                    | 2019      |
| Net sales (Note 5)                                    | ¥                        | 173,692 | ¥ | 161,045 | \$                                 | 1,579,021 |
| Cost of sales (Note 5)                                |                          | 159,087 |   | 148,029 |                                    | 1,446,249 |
| Gross profit  |                          | 14,604  |   | 13,015  |                                    | 132,772   |
| Selling, general and administrative expenses (Note 5) |                          | 10,624  |   | 10,135  |                                    | 96,588    |
| Operating income                                      |                          | 3,980   |   | 2,879   |                                    | 36,183    |
| Other income (expenses):                              |                          |         |   |         |                                    |           |
| Interest and dividend income                          |                          | 381     |   | 314     |                                    | 3,470     |
| Interest expense                                      |                          | (312)   |   | (342)   |                                    | (2,840)   |
| Provision for doubtful accounts, non-trade            |                          | (16)    |   | (16)    |                                    | (146)     |
| Loss on impairment of fixed assets (Note 5)           |                          | (74)    |   | (59)    |                                    | (677)     |
| Gain on sale of fixed assets (Note 5)                 |                          | 109     |   | 81      |                                    | 994       |
| Gain on sale of investment in securities (Note 3)     |                          | 412     |   | 0       |                                    | 3,748     |
| Guarantee fee   |                          | (85)    |   | (62)    |                                    | (780)     |
| Loss on sale of fixed assets (Note 5)                 |                          | (28)    |   | (5)     |                                    | (263)     |
| Loss on disposal of fixed assets (Note 5)             |                          | (72)    |   | (37)    |                                    | (660)     |
| Other, net (Note 3)                                   |                          | (19)    |   | (193)   |                                    | (176)     |
|   |                          | 293     |   | (322)   |                                    | 2,664     |
| Profit before income taxes                            |                          | 4,273   |   | 2,557   |                                    | 38,852    |
| Income taxes (Note 14):                               |                          |         |   |         |                                    |           |
| Current   |                          | 377     |   | 307     |                                    | 3,431     |
| Deferred  |                          | 750     |   | 476     |                                    | 6,824     |
|   |                          | 1,128   |   | 783     |                                    | 10,255    |
| Profit  |                          | 3,145   |   | 1,773   |                                    | 28,59     |
| Profit attributable to:                               |                          |         |   |         |                                    |           |
| Non-controlling interests                             | ¥                        | 73      | ¥ | 23      | \$                                 | 666       |
| Owners of parent                                      | ¥                        | 3,072   | ¥ | 1,750   | \$                                 | 27,930    |