

CONSOLIDATED BALANCE SHEET

TOA CORPORATION and its consolidated subsidiaries
As of March 31, 2014 and 2013

| ASSETS | Millions of Japanese Yen | | Thousands of U.S. Dollars (Note 1) |
|---|--------------------------|------------------|--|
| | 2014 | 2013 | 2014 |
| Current assets: | | | |
| Cash and bank deposits (Note 12) | ¥ 43,040 | ¥ 50,095 | \$ 421,963 |
| Notes and accounts receivable, trade (Notes 6 and 12) | 68,601 | 59,553 | 672,567 |
| Allowance for doubtful accounts | (208) | (125) | (2,045) |
| Real estate for sale | 5,003 | 5,964 | 49,055 |
| Cost on construction contracts in progress and other (Note 6) | 8,187 | 2,803 | 80,265 |
| Advanced money (Note 12) | 10,041 | 11,696 | 98,450 |
| Deferred tax assets (Note 16) | 3,582 | 2,123 | 35,118 |
| Other current assets (Note 6) | 4,184 | 3,917 | 41,027 |
| Total current assets | 142,432 | 136,026 | 1,396,401 |
| Property, plant and equipment: | | | |
| Land (Note 6) | 19,917 | 20,099 | 195,268 |
| Buildings and structures | 16,053 | 16,005 | 157,385 |
| Machinery, vehicles and equipment | 24,100 | 24,501 | 236,276 |
| Leased assets | 94 | 85 | 926 |
| Construction in progress | — | 64 | — |
| Total property, plant and equipment | 60,165 | 60,757 | 589,857 |
| Less accumulated depreciation | (30,654) | (30,770) | (300,535) |
| Property, plant and equipment—net | 29,510 | 29,986 | 289,322 |
| Intangible fixed assets: | 410 | 491 | 4,020 |
| Investments and other assets: | | | |
| Investments in securities (Notes 6, 12 and 13) | 13,171 | 12,481 | 129,134 |
| Long-term loans (Note 6) | 561 | 883 | 5,500 |
| Deferred tax assets (Note 16) | 1,911 | 1,504 | 18,740 |
| Other (Note 6) | 2,102 | 2,253 | 20,609 |
| Allowance for doubtful accounts | (654) | (762) | (6,416) |
| Total investments and other assets | 17,091 | 16,361 | 167,568 |
| Total assets | ¥ 189,445 | ¥ 182,868 | \$ 1,857,312 |

The accompanying notes are an integral part of these financial statements.

| LIABILITIES AND NET ASSETS | Millions of Japanese Yen | | Thousands of U.S. Dollars (Note 1) |
|---|--------------------------|-----------|--|
| | 2014 | 2013 | 2014 |
| Current liabilities: | | | |
| Short-term borrowings (Notes 6 and 12) | ¥ 9,870 | ¥ 11,539 | \$ 96,764 |
| Current portion of long-term debt (Note 6 and 12) | 5,271 | 4,549 | 51,680 |
| Notes and accounts payable, trade (Notes 6 and 12) | 51,130 | 52,167 | 501,279 |
| Accrued income taxes | 2,494 | 841 | 24,458 |
| Advances received on construction contracts in progress | 7,870 | 12,233 | 77,160 |
| Reserve for indemnity on completed contracts | 392 | 387 | 3,851 |
| Reserve for loss on construction works (Note 6) | 4,796 | 1,066 | 47,024 |
| Deposits received (Note 12) | 11,846 | 13,967 | 116,145 |
| Other current liabilities (Notes 6,12 and 13) | 3,765 | 3,242 | 36,916 |
| Total current liabilities | 97,438 | 99,994 | 955,282 |
| Long-term liabilities: | | | |
| Long-term debt (Note 6 and 12) | 17,146 | 11,097 | 168,103 |
| Reserve for retirement benefits (Note 15) | — | 3,365 | — |
| Liability for retirement benefits (Note 2 and 15) | 6,254 | — | 61,315 |
| Deferred tax liabilities on revaluation of land (Notes 6 and 16) | 2,965 | 2,969 | 29,073 |
| Other long-term liabilities (Note 12) | 1,662 | 1,583 | 16,294 |
| Total long-term liabilities | 28,028 | 19,017 | 274,785 |
| Total liabilities | 125,466 | 119,011 | 1,230,068 |
| Net assets (Note 9): | | | |
| Shareholders' equity: | | | |
| Common stock, | | | |
| Authorized—600,000,000 shares | | | |
| Issued—224,946,290 shares at March 31, 2014 and 2013 | 18,976 | 18,976 | 186,045 |
| Capital surplus | 18,113 | 18,113 | 177,586 |
| Retained earnings | 24,540 | 23,749 | 240,588 |
| Treasury stock, at cost 15,917 thousand shares and 15,257 thousand shares at March 31, 2014 and 2013, respectively | (2,052) | (1,960) | (20,122) |
| Total shareholders' equity | 59,577 | 58,878 | 584,097 |
| Accumulated other comprehensive income: | | | |
| Net unrealized gains (losses) on securities (Note 13) | 3,178 | 2,290 | 31,161 |
| Revaluation reserve for land (Note 6) | 2,693 | 2,687 | 26,405 |
| Retirement benefits liability adjustments (Note 15) | (1,768) | — | (17,337) |
| Total accumulated other comprehensive income | 4,103 | 4,977 | 40,229 |
| Minority interests | 297 | — | 2,917 |
| Total net assets | 63,978 | 63,856 | 627,244 |
| Commitments and contingent liabilities (Note 6): | | | |
| Total liabilities and net assets | ¥ 189,445 | ¥ 182,868 | \$ 1,857,312 |

The accompanying notes are an integral part of these financial statements.