# Notes to Consolidated Financial Statements

TOA CORPORATION and its consolidated subsidiaries

#### (1) Summary of Significant Accounting Policies

## (a) Basis of presenting consolidated financial statements:

The accompanying consolidated financial statements have been prepared from the accounts maintained by TOA CORPORATION, (the "Company") and its consolidated subsidiaries together "the Companies", in accordance with the provisions set forth in the Japanese Commercial Code and in conformity with accounting principles and practices generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Accounting Standards.

Certain items presented in the consolidated financial statements filed with Director of Kanto Financial Bureau, as required by the Securities and Exchange Law of Japan have been reclassified for the convenience of readers outside Japan.

The consolidated financial statements are not intended to present the consolidated financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.

#### (b) Basis of consolidation:

The Company had 18 majority-owned subsidiaries as of March 31, 2005

The consolidated financial statements for the years ended March 31, 2005 and 2004 include the accounts of the Company and 12 of its majorityowned subsidiaries.

The consolidated subsidiaries for 2005 included TOA Real Estate Co., Ltd., TOA Tekko Co., Ltd., TOA Kikai Kogyo Co., Ltd., Tagawa Real Estate Co., Ltd., TOA Doboku Co., Ltd., Shinko TOA Builtec Co., Ltd., TOA Corporation, Concrete Co., Ltd., TOA Agency Co., Ltd., TOA Agency Nishinihon Co., Ltd., TOA Kaiun Sangyo Co., Ltd., and Tsurumi Rinko Co., Ltd.

Other subsidiaries were not consolidated as they were not significant in terms of total assets, net sales, retained earnings or net income.

Investment in unconsolidated subsidiaries and affiliates (companies owned 15% to 40%) are stated at cost.

All significant inter-company accounts and transactions have been eliminated in consolidation.

### (c) Foreign currency translation:

All monetary assets and liabilities denominated in foreign currencies, whether long-term or shortterm, are translated into Japanese yen at the exchange rate prevailing at the balance sheet date. Resulting gains and losses are included net profit or loss for the period.

### (d) Cash and cash equivalents:

Cash and cash equivalents in the consolidated statements of cash flows are composed of cash on hand, bank deposits able to withdrawn on demand and short-term investment with an original maturity of three months or less and which represent a minus risk of fluctuation in value.

#### (e) Financial instruments:

#### (I) Derivatives

Under the new standard, all derivatives are stated at fair value, with changes in fair value included in net profit or loss for the period in which they arise, except for derivatives that are designated as "hedging instruments" (see (III) Hedge Accounting, specified below).

#### (II) Securities

Securities held by the Companies, under the present standard, classified into three categories;

Held-to-maturity debt securities, that the Companies have intent to hold to maturity, are stated at cost after accounting for premium or discount on acquisition, which are amortized over the period to maturity.

Investments of the Companies in equity securities issued by unconsolidated subsidiaries and affiliates are stated at cost.

Other securities for which market quotations are available are stated at fair value. Net unrealized gains or losses on these securities are

reported as a separate item in the shareholders' equity at a net-of-tax amount.

Other securities for which market quotations are unavailable are stated at cost, except as stated in the paragraph below.

In cases where the fair value of held-tomaturity debt securities, equity securities issued by unconsolidated subsidiaries and affiliates, or other securities has declined significantly and such impairment of the value is not deemed temporary, those securities are written down to the fair value and the resulting losses are included in net profit or loss for the period.

Under the present standard, debt securities due within one year are presented as "current" and all the other securities are presented as "noncurrent".

#### (III) Hedge Accounting

Gains or losses arising from changes in fair value of the derivatives designated as "hedging instruments" are deferred as an asset or liability and included in net profit or loss in the same period during which the gains and losses on the hedged items or transactions are recognized.

The derivatives designated as hedging instruments by the Companies are principally interest swaps and forward exchange contracts. The related hedged items are trade accounts receivable and payable, long-term bank loans.

The Companies have a policy to utilize the above hedging instruments in order to reduce the Company's exposure to the risk of interest rate fluctuation. Thus, the Company's purchases of the hedging instruments are limited to, at maximum, the amounts of the hedged items.

The Companies evaluate effectiveness of its hedging activities by reference to the accumulated gains or losses on the hedging instruments and the related hedged items from the commencement of the hedges.

#### (f) Inventories:

Cost on contracts in progress and real estate for

sale are stated at specific cost for each lot. Materials and supplies are stated at moving average cost.

#### (g) Allowance for doubtful accounts:

Allowance for general receivables are established in amounts considered to be appropriate based upon credit loss experience. For specific receivables such as doubtful accounts, allowance for these are established in amounts considered to uncollectible based upon an evaluation of possibility of collection in each outstanding receivable.

#### (h) Property, plant and equipment and depreciation:

Depreciation is principally computed by a declining-balance method at rates based on the estimated useful lives. Useful life and residual value are in conformity to the provisions of the income tax law. However, depreciation of buildings which the Companies acquired on and after April 1, 1998, is amortized on a straight-line basis over the shortened estimated period.

On August 9, 2002, the Business Accounting Council in Japan issued "Accounting Standard for Impairment of Fixed Assets". The standard requires that fixed assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. An impairment loss shall be recognized in the income statement by reducing the carrying amount of impaired assets or a group of assets to the recoverable amount to be measured as the higher of net selling price and value in use. The standard is effective for fiscal years beginning April 1, 2005, but earlier application is permitted. Effective from the year ended March 31, 2005, the Company applied the new standard.

## (i) Reserve for retirement benefits:

The reserve for retirement benefits as of the end of the fiscal year represents the estimated present value of projected benefit obligations in excess of the fair value of the plan assets. The unrecognized actuarial differences are amortized on straight-line basis over the period of 15 years from the next year in which they arise.

On March 31, 2004 the Companies changed the retirement and severance benefits system to the benefits pension plans substantially covering all employees from the employees welfare pension fund.

In addition, all funds of lump-sum severance payments were transferred to the benefits pension plan, which is the so-called cash-balance plan system.

#### (j) Income taxes:

The Companies have adopted the asset-liability method of tax effect amounting to recognize the effect of all temporary differences in the recognition of tax basis assets and liabilities and their financial report amounts.

## (k) Consumption tax:

In Japan, consumption tax at the flat rate of 5% for 2005 and 2004 on all domestic consumption of goods and services (with certain exemptions) is levied.

The Companies have adopted the accounting method by which the consumption tax does not primarily affect net income.

#### (I) Recognition of contract revenue:

The Companies adopt the completion method for revenue recognition for the contracts in amounts of less than ¥100 million and the percentage of completion method for the contracts in amounts of ¥100 million or more, the percentage being measured by the ratio of the costs incurred to the estimated total costs for each contract.

In the year ended March 31, 2004, due to amounts of orders received being smaller in size, under severe economic conditions, the Companies changed the criteria to projects worth ¥100 million or more.

The amounts of contract revenue which are accounted for by the percentage of completion method were \forall 71,964 million (US\$672,557) thousand) for 2005 and \\$32,223 million for 2004.

#### (m) Appropriation of retained earnings:

Appropriation of retained earnings approved by shareholders subsequent to the balance sheet date are recorded as if such approval was made at the respective balance sheet dates in the accompanying financial statements.

#### (n) Leases:

Leases that transfer substantially all the risks and rewards of ownership of the assets are accounted for as capital leases, except that leases do not transfer ownership of the assets at the end of the lease term are accounted for as operating leases, in accordance with accounting principles and practices generally accepted in Japan.

#### (0) Net income and cash dividend per share:

Net income per share assuming no dilution is based on the weighted average number of shares of common stock outstanding during the respective years.

Net income per share assuming full dilution was not disclosed in 2005 and 2004, due to the fact that there were no bonds with warrant and convertible bonds at the end of 2005 and 2004.

Cash dividends per share for each year represent the dividends declared as applicable to the respective years.

## (2) U.S. Dollar Amounts

The dollar amounts included in the financial statements and notes thereto represent the arithmetical results of translating yen to dollars at rate \$107 = US\$1, the approximate rate of exchange effective at March 31, 2005. The inclusion of such dollar amounts is solely for convenience of readers outside of Japan and is not intended to imply that yen and assets and liabilities originating in yen have been or could be readily converted, realized or settled in dollars at this or any other rates.

## (3) Cash and Cash Equivalents

Cash and cash equivalents at March 31, 2005 and 2004 consisted of:

_	Milli Japan	Thousands of U.S. Dollars	
_	2005	2004	2005
Cash and bank deposits	₹ <b>23,</b> 606	¥ 24,721	\$ 220,619
term of 3 months	(294)	(290)	(2,741)
Cash and cash equivalents	23,312	¥ 24,430	\$ 217,878

### (4) Marketable Securities and Investments in **Securities**

The following is certain information related to the aggregate carrying amount and fair value of securities.

## (a) Held-to-maturity debt securities having its market value.

value:						
	Millions of Japanese Yen				usands of Dollars	
		2005		2004		2005
Government						
bond,						
municipal						
bond and						
other	¥	77	¥	77	\$	720
Corporate bond.		300		300		2,804
Total	¥	377	¥	377	\$	3,524
	Millions of Japanese Yen				usands of . Dollars	
		2005	2	2004		2005
Carrying value	¥	377	¥	377	\$	3,524
Market value		381		379	"	3,557
Unrealized gain.	¥	4	¥	2	\$	33
(b) Other securities has	vin	g its ma	rket v	alue:		
	Millions of Japanese Yen				usands of . Dollars	
		2005	2	2004_		2005
Marketable equity						

282

¥13.697

¥13,999

296

\$ 137,488

\$ 140,177

52

2,637

securities..... ¥ 14,711

Total......¥ 14,999

Debentures.....

Other.....

	Millio Japano	Thousands of U.S. Dollars	
	2005	2004	2005
Cost ¥ 1 Market value 1		¥ 10,080 13,999	\$ 94,385 140,177
Unrealized gain. $\underline{\underline{\Xi}}$	4,900	¥ 3,919	\$ 45,792

Securities for which market quotations are not available are principally non-listed securities.

## (5) Short-term Borrowings and Long-term **Debt**

Short-term borrowings were represented generally by 365-day notes in 2005 and 2004 issued by the Companies and bore interest principally at the short-term primary interest rates in effect in 2005 and 2004.

As is customary in Japan, the Company and its consolidated domestic subsidiaries maintain deposit balances with banks with which they have shortterm bank loans or long-term debt.

Such deposit balances are not legally or contractually restricted as to withdrawal.

Long-term debt as of March 31, 2005 and 2004 consisted of the following:

			Thousands of U.S. Dollars
	2005	2004	2005
3.55% bond, due 2004	¥ —	¥ 3,700	s —
Loans from banks and insurance companies with interest ranging from 0.09% to 2.80%, due various dates through 2010:			
Collateralized or			
guaranteed	¥34,744	¥32,896	\$324,712
Total	34,744	36,596	324,712
Current portion included in current			
liabilities	(8,363)	(12,147)	(78,161)
Total	¥26,381	¥24,449	\$246,551

Certain of the Companies' long-term debt

agreements provide, among other things, that the lender may request the Companies to submit proposals for appropriations of retained earnings (including payment of dividends) for review and, in some instances, approval prior to presentation to the shareholders. However, the Companies have never received such a request.

In addition, as is customary in Japan, substantially all of the Companies' bank borrowings are subject to general agreements with each bank which provide, among other things, that the relevant bank may treat any security furnished to the bank as well as cash deposited with it as security for all present and future indebtedness and may, when the bank deems it necessary, request additional security for the loans.

At March 31, 2005, the Company had credit lines from 8 banks amounting to \forall 15,000 million (US\$140,187 thousand) in total.

Assets pledged as collateral for short-term borrowings and long-term debt at March 31, 2005 were as follows:

		illions of panese Yen	Thousands of U.S. Dollars
Assets pledged as collateral:			
Land	¥	1,831	\$ 17,115
Building and structures		1,034	9,661
Investment securities		3,868	36,151
	¥	6,733	\$ 62,927
		illions of panese Yen	Thousands of U.S. Dollars
Liabilities secured thereby:			
Current portion of long-term debt	¥	1,095	\$ 10,231
Long-term debt		2,260	\$ 21,125

The aggregate annual maturities of long-term loans (including current portion) as of March 31, 2005 were as follows:

V 1:	Millions of	Thousands of
Year ending	Japanese Yen	U.S. Dollars
March 31		
2006	¥ 8,363	\$ 78,161
2007	10,732	100,295
2008	8,039	75,130
2009	5,107	47,734
2010 and thereafter	2,503	23,392
Total	¥ 34,744	\$324,712
		-

### (6) Advances on Contracts in Progress

The Company usually receives payments from customers in the public sector on a progress basis in accordance with terms of the respective construction contracts.

### (7) Reserve for retirement benefits and **Pension Plan**

The Company has defined benefit retirement plans covering substantially all employees.

The Company obtained the approval from the Minister of Health, Labor and Welfare on March 1, 2003, for an exemption from the future benefit obligation related to the substituted government's portion of pension benefits provided by social welfare pension fund.

All funds of lump-sum severance payments were transferred to the cash-balance plan system.

The change resulted in past service cost amounting to \\$5,311 million, \\$1,062 million of which was amortized in 2004.

The reserve for retirement benefits as of March 31, 2005 and 2004 are analyzed as follows:

	Million	Millions of	
	Japanes	e Yen	U.S. Dollars
	2005	2004	2005
Projected benefit			
obligations	¥(26,044)	¥(25,470)	\$(243,400)
Plan assets	13,431	12,079	125,523
	(12,613)	(13,391)	(117,877)
Unrecognized actuari	al		
differences	4,477	5,027	41,841
Unrecognized prior			
service cost	(3,187)	(4,248)	(29,782)
}	¥(11,323)	¥(12,612)	\$(105,818)

Net pension expense related to the retirement benefits for the years ended March 31, 2005 and 2004 was as follows:

2004 was as 10110 ws.	Millions of Japanese Yen			Thousands of U.S. Dollars	
_	2005	2004		2005	
Service cost¥	917	¥ 1,249	\$	8,570	
Interest cost	632	745		5,906	
Expected return on	(224)	(450)		(2.400)	
plan assets	(226)	(159)		(2,109)	

	Million Japanese	Thousands of U.S. Dollars	
	2005	2004	2005
Amortization of unrecognized actuarial differences amount	¥ 417	¥ 638	\$ 3,897
Amortization of prior service cost Net pension expense.	(1,062)	_(1,062)	,

Assumptions used in the calculation of the above information were as follows:

information were as fortows.	2005	2004
Discount rate	2.5%	2.5%
Expected rate of return on plan assets	2.5%	2.5%
Method of attributing the		
projected benefits to periods	Straight-	Straight-
of services	line basis	line basis
Amortization of unrecognized		
actuarial differences	15 years	15 years
Amortization of prior service	-	
cost	5 years	5 years

The balance of reserve for retirement benefits included the reserve for retirement allowance for directors and statutory auditors in amounts of ¥95 million (US\$893 thousands) and ¥814 million as of March 31, 2005 and 2004, respectively.

## (8) Income Taxes

(a) The significant components of deferred tax assets and liabilities at March 31, 2005 and 2004 were as follows.

_	Millions of Japanese Yen		Thousands of U.S. Dollars
Deferred Tax Assets: _	2005	2004	2005
Expense for			
retirement benefits¥ Revaluation of	4,856	¥ 5,086	\$ 45,383
inventories Write-down of investments	3,483	2,426	32,554
securities	373	456	3,482
Allowance for doubtful accounts Accrued bonus to	743	886	6,941
employees	524	556	4,897
Reserve for retirement benefits to directors .	33	328	307

	Millions of Japanese Yen		Thousands of U.S. Dollars
_	2005	2004	2005
Accrued tax¥  Reserve for loss on development	172	¥ 106	\$ 1,608
business Others Valuation allowance	3,085 3,101 (464)	,	28,831 28,981 (4,333)
Deferred Tax Assets\(\frac{\frac{\frac{1}{2}}}{2}\)  Deferred Tax Liabilities:  Property and	15,906	¥12,107	\$ 148,651
equipment¥ Other Deferred Tax Liabilities	(2,037)	(1,642)	(19,039)
Net Deferred Tax Assets			

(b) A reconciliation between the normal effective statutory tax rate for the year ended March 31, 2004 and the actual effective tax rates reflected in the accompanying consolidated statements of operations is as follows. However, loss before income taxes and minority interests for the year ended March 31, 2005 was incurred, thus there is no description of tax rates here. 2004

	2007
Normal effective statutory tax rate	41.7 %
Expenses not deductible for	
income tax purposes	11.9
Non-taxable income	(0.7)
Per capita levy of inhabitant taxes	5.0
Other-net	9.9
Actual effective tax rate	67.8 %

# (9) Shareholders' Equity

Under the Commercial Code of Japan, certain issuance of common shares is required to be credited to the common stock account for 50% of the proceeds. The Code permits, upon approval of the board of directors, transfer of amounts from additional paid-in capital to the common stock.

The Commercial Code of Japan provides that an amount equal to at least 10% of all cash payments which are made as an appropriation of retained earnings applicable to each fiscal period shall be appropriated as a legal reserve until the total amount of legal reserve and additional paid-in

capital equals 25 % of the stated amount of capital stock. Legal reserve and additional paid-in capital may be used to eliminate or reduce a deficit by resolution of the shareholders or may be transferred to common stock by resolution of the board of directors. On condition that the total amount of legal reserve and additional paid-in capital remains equal to or exceeds 25% of common stock, it is available for distributions by the resolution of shareholder' meeting. Par value stock is abolished and unifies in no-par value stock.

### (10) Leases

The Companies lease tools, vehicles and certain other assets under operating leases. Leases qualifying as capital leases at March 31, 2005 and 2004 were as follower

ionows.	Millions Japanese	Thousands of U.S. Dollars			
	2005	2004	2005		
Machinery, vehicles, tools and others Accumulated	¥1,388	¥1,417	\$ 12,971		
depreciation	456 ¥ 932	¥1,000	\$ 8,711		

The scheduled maturities of future lease rental payments, including an interest portion on such lease contracts as of March 31, 2005 and 2004 are as follows:

	Millions of Japanese Yen				Thousands of U.S. Dollars		
		2005		2004	2005		
Due within one year	¥	230	¥	206	\$	2,154	
Due over one year		702		794	-	6,557	
	¥	932	¥1	,000	\$	8,711	

Lease rental expenses incurred in connection with finance leases other than those which are deemed to transfer the ownership of the leased assets to lessees amount to \fomega203 million (US\$1,893) thousand) and ¥217 million for the years ended March 31, 2005 and 2004, respectively.

## (11) Revaluation of land

The Company revalued the land of ownership used for its own business purposes based on the value appraised by an appraiser who is regulated by Article 2 No.4 of an Enforcement Ordinance No.119 of Law Concerning Land Revaluation (effective from March 31, 1998) with certain necessary adjustments.

As a result, the excess of revaluation was recognized and taxes to be levied on its excess in future was declared as deferred tax assets amounting to ¥186 million (US\$1,743 thousand) for 2005 which was accounted for as deferred tax liabilities amounting to \forall 118 million, included in other long-term liabilities for 2004. Net excess having deducted the above taxes was presented in shareholders' equity as a reserve for land revaluation amounting to minus ¥275 million (US\$2,571 thousand) for 2005 and ¥175 million for 2004, respectively. On the date of revaluation of March 31, 2005, there was a difference in value between market and book after revaluation amounting to ¥6,000 million (US\$56,077 thousands).

## (12) Commitments and Contingent Liabilities

There were no commitments outstanding at March 31, 2005 and 2004 for the purchase of property, plant and equipment.

The Companies are contingently liable for the following at March 31, 2005 and 2004:

	Million	Millions of			Thousands of			
	Japanese	Japanese Yen			U.S. Dollars			
	2005	2	2004		2005			
Trade notes receivable								
discounted and								
endorsed¥	196	¥	129	\$	1,833			
Contingently liable for								
guarantees of short-term								
and long-term debt of								
customers, unconsolidated								
subsidiaries and affiliates	4,758	5	,322		44,469			
¥	4,954	¥ 5	,451	\$	46,302			
=	-			=				

The Company has received a declaration for arbitration from the owner through the "Central dispute committee of construction works" for work which was constructed and completed by joint venture.

## (13) Segment Information

### a. Business Segments

Business segments are principally composed of the followings:

Construction ..... Civil Engineering and Architectural Construction Real Estate ...... Development of Land and Buildings Other Business ... Architecture, Engineering and

any other relevant business

Vear	Ended	March	31	2005
r ear	спаеа	iviarch	.JI.	

Millions of Japanese Yen

(	Construction	Real Estate		Other isinesses		Total		nation porate	Cor	rsolidated
Net sales:										
Customers	¥ 191,893	¥ 5,582	¥	3,683	¥	201,158	¥		¥	201,158
Inter-segment	1,797	700		1,337		3,834	(	3,834)		
Total	193,690	6,282		5,020	2	204,992	(.	3,834)		201,158
Operating expenses	190,274	5,985		4,669	2	200,928	(	3,772)		197,156
Operating profit	3,416	297		351		4,064		(62)		4,002
Total assets	165,753	38,623		4,796	2	209,172	3	4,277		243,449
Depreciation expenses	2,523	258		82		2,863		8		2,871
Capital Expenditure	¥ 1,616	¥ 101	¥	17	¥	1,734	¥	134	¥	1,868

#### Year Ended March 31, 2004

Millions of Japanese Yen

Construction	D 1 E								
	Real Estate		Other isinesses		Total		nation porate	Cor	nsolidated
· · · · · · · · · · · · · · · · · · ·	¥ 6,281 611	¥	2,814 1,382	¥	209,217 3,430	¥ (3	0,430)	¥	209,217 0
	6,893 6,229		4,197 4,169			`	, ,		209,217 204,037
4,719	664		28		5,411		(231)		5,180
172,247	48,419		4,039		224,705	31	,789		256,494
2,957	284		93		3,334		9		3,343
. ¥ 2,089	¥ 108	¥	12	¥	2,210	¥	(3)	¥	2,207
	. 1,436 201,557 196,838 4,719 172,247 2,957	. 1,436 611 201,557 6,893 196,838 6,229 4,719 664 172,247 48,419 2,957 284	¥ 200,121       ¥ 6,281       ¥         . 1,436       611       611         201,557       6,893       6,229         4,719       664       664         172,247       48,419       2,957         284       284	.     1,436     611     1,382       201,557     6,893     4,197       196,838     6,229     4,169       4,719     664     28       172,247     48,419     4,039       2,957     284     93	¥ 200,121       ¥ 6,281       ¥ 2,814       ¥         . 1,436       611       1,382         201,557       6,893       4,197         196,838       6,229       4,169         4,719       664       28         172,247       48,419       4,039         2,957       284       93	¥ 200,121       ¥ 6,281       ¥ 2,814       ¥ 209,217         1,436       611       1,382       3,430         201,557       6,893       4,197       212,647         196,838       6,229       4,169       207,236         4,719       664       28       5,411         172,247       48,419       4,039       224,705         2,957       284       93       3,334	¥ 200,121       ¥ 6,281       ¥ 2,814       ¥ 209,217       ¥         . 1,436       611       1,382       3,430       (3         201,557       6,893       4,197       212,647       (3         196,838       6,229       4,169       207,236       (3         4,719       664       28       5,411         172,247       48,419       4,039       224,705       31         2,957       284       93       3,334	¥ 200,121       ¥ 6,281       ¥ 2,814       ¥ 209,217       ¥ 0         1,436       611       1,382       3,430       (3,430)         201,557       6,893       4,197       212,647       (3,430)         196,838       6,229       4,169       207,236       (3,198)         4,719       664       28       5,411       (231)         172,247       48,419       4,039       224,705       31,789         2,957       284       93       3,334       9	¥ 200,121       ¥ 6,281       ¥ 2,814       ¥ 209,217       ¥ 0       ¥ 1,436       611       1,382       3,430       (3,430)       3,430       (3,430)       201,557       6,893       4,197       212,647       (3,430)       196,838       6,229       4,169       207,236       (3,198)       3,198)         4,719       664       28       5,411       (231)       172,247       48,419       4,039       224,705       31,789         2,957       284       93       3,334       9

## Year Ended March 31, 2005

Thousands of U.S. Dollars

	Construction	Real Estate	Other usinesses	Total	Elimination / Corporate	Consolidated
Net sales:						
Customers	\$1,793,391	\$ 52,169	\$ 34,425	\$1,879,985	\$ —	\$ 1,879,985
Inter-segment	16,793	6,542	12,492	35,827	(35,827)	_
Total	1,810,184	58,711	46,917	1,915,812	(35,827)	1,879,985
Operating expenses	1,778,266	55,932	43,635	1,877,833	(35,247)	1,842,586
Operating profit	31,918	2,779	3,282	37,979	(580)	37,399
Total assets	1,549,090	360,963	44,825	1,954,878	320,353	2,275,231
Depreciation expenses	23,580	2,413	770	26,763	73	26,836
Capital Expenditure	\$ 15,107	\$ 939	\$ 161	\$ 16,207	\$ 1,253	\$ 17,460

# b. Geographical Segments

Year Ended March 31, 2005

## Each area primarily refers to the following countries:

Southeast Asia ......Singapore, Philippines and Viet Nam

	Japan	Southeast Asia	Other Areas	Total	Elimination / Corporate	Consolidated
Net sales: Customers Inter-segment	¥ 178,270	¥ 16,547	¥ 6,341	¥ 201,158	¥ — (—)	¥ 201,158
Total	178,270	16,547	6,341	201,158	(—)	201,158
Operating expenses	173,792	16,618	6,746	197,156	()	197,156
Operating profit	4,478	(71)	(404)	4,002	(—)	4,002
Total assets	¥ 183,705	¥ 12,683	¥ 7,606	¥ 203,994	¥ 39,455	¥ 243,449
Year Ended March 31, 2004					Millio	ons of Japanese Yen
	Japan	Southeast Asia	Other Areas	Total	Elimination / Corporate	Consolidated
Net sales: Customers Inter-segment	¥ 189,212	¥ 16,905	¥ 3,100	¥ 209,217	¥ — (—)	¥ 209,217
Total	189,212	16,905	3,100	209,217	(—)	209,217
Operating expenses	183,765	17,243	3,029	204,037	()	204,037
Operating profit	5,447	(338)	71	5,180	(—)	5,180
Total assets	¥ 201,201	¥ 13,380	¥ 1,726	¥ 216,307	¥ 40,187	¥ 256,494
Year Ended March 31, 2005					Thousa	ands of U.S. Dollars
	Japan	Southeast Asia	Other Areas	Total	Elimination / Corporate	Consolidated
Net sales:						
Customers	\$1,666,073 —	\$ 154,648 —	\$ 59,264 —	\$1,879,985 —	\$ — (—)	\$1,879,985 —
Total	1,666,073	154,648	59,264	1,879,985	(—)	1,879,985
Operating expenses	1,624,227	155,313	63,046	1,842,586	(—)	1,842,586
Operating profit	41,846	(665)	(3,782)	37,399	(—)	37,399
Total assets	\$1,716,866	\$118,537	\$ 71,082	\$1,906,485	\$ 368,746	\$2,275,231

Millions of Japanese Yen

#### c. Overseas Net Sales

## Each area primarily refers to the following countries:

Southeast Asia .......Singapore, Philippines and Viet Nam

Year Ended March 31, 2005			Millions of Japanese Yen
So	utheast Asia	Other Areas	Total
Overseas net sales	¥ 16,547 — 8.2	¥ 6,341 3.2	¥ 22,888 201,158 11.4
Year Ended March 31, 2004			Millions of Japanese Yen
Overseas net sales Consolidated net sales Ratio (%)	¥ 16,905 — 8.1	¥ 3,100 — 1.5	¥ 20,005 209,217 9.6
Year Ended March 31, 2005			Thousands of U.S. Dollars
Overseas net sales	\$ 154,648 —	\$ 59,264 —	\$ 213,912 1,879,985

# (14) Subsequent events

Based on the resolution at the Board of Directors' Meeting held on April 27, 2005, the Company has issued ¥5 billion of the 1st unsecured convertible debenture on May 13, 2005.

Amount issued : ¥5 billion Issued price : ¥100 par value Issued date : May 13, 2005 Date of maturity: May 11, 2007