## FINANCIAL HIGHLIGHTS

TOA CORPORATION Years ended March 31

|   | Millions of Japanese Yen |                |    |                    |                |                    | Thousands of<br>U.S. Dollars |
|---|--------------------------|----------------|----|--------------------|----------------|--------------------|------------------------------|
|   | 2001                     | 2000           |    | 2001               | 2000           | 1999               | 2001                         |
| For the year:   | Non-consolidated         |                |    | Consolidated       |                |                    |                              |
| Net sales   | ¥ 271,307                | ¥ 245,100      | ¥ź | 294,693            | ¥266,807       | ¥257,633           | \$ 2,376,557                 |
| Income (loss) before income taxes<br>and other items<br>Net income (loss) | (7,055)<br>(4,632)       | 4,453<br>1,507 |    | (5,783)<br>(3,965) | 6,222<br>2,221 | (6,198)<br>(6,420) |                              |
|   | (1,002)                  | 1,007          |    | (3,703)            | 2,221          | (0,120)            | (31,777)                     |
| At year-end:  |                          |                |    |                    |                |                    |                              |
| Total assets  | 283,869                  | 276,638        | ć  | 318,018            | 303,875        | 280,342            | 2,564,665                    |
| Shareholders' equity  | 43,996                   | 50,090         |    | 46,248             | 51,692         | 42,545             | 372,974                      |
| Property, plant and   |                          |                |    |                    |                |                    |                              |
| equipment—net   | 40,604                   | 39,414         |    | 52,151             | 51,224         | 41,545             | 420,572                      |
|   | Yen                      |                |    | Yen                |                |                    | U.S. Dollars                 |
| Per share of common stock:  |                          |                |    |                    |                |                    |                              |
| Net income (loss)   | ¥ (23.23)                | ¥ 7.55         | ¥  | (19.89)            | ¥ 11.29        | ¥ (32.20)          | \$ (0.160)                   |
| Cash dividends  | 5.00                     | 5.00           |    | 5.00               | 5.00           | 3.00               | 0.040                        |

Note: The amount in U.S. dollars was translated at the rate of  $\frac{124}{124} = US_1^1$ , the effective rate at March 31, 2001.



**Sales Composition by Project Type** 

Orders Received by Project Type (For the Year Ended March 31, 2001)



