## Financial Highlights

TOA CORPORATION
Years ended March 31

|  | Millions of Japanese Yen |  |  |  |  | $\begin{gathered} \begin{array}{c} \text { Thousands of } \\ \text { U.S. Dollars } \end{array} \\ \hline 2001 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 | 2000 | 2001 | 2000 | 1999 |  |
| For the year | Non-consolidated |  | Consolidated |  |  |  |
| Net sales | ¥ 271,307 | $¥ 245,100$ | ¥294,693 | $¥ 266,807$ | $¥ 257,633$ | \$ 2,376,557 |
| Income (loss) before income taxes and other items | $(7,055)$ | 4,453 | $(5,783)$ | 6,222 | $(6,198)$ | $(46,639)$ |
| Net income (loss) | $(4,632)$ | 1,507 | $(3,965)$ | 2,221 | $(6,420)$ | $(31,977)$ |
| At year-end: |  |  |  |  |  |  |
| Total assets | 283,869 | 276,638 | 318,018 | 303,875 | 280,342 | 2,564,665 |
| Shareholders' equity | 43,996 | 50,090 | 46,248 | 51,692 | 42,545 | 372,974 |
| Property, plant and equipment-net. | $40,604$ | 39,414 | 52,151 | $\begin{gathered} 51,224 \\ \text { Yen } \end{gathered}$ | 41,545 | $\begin{array}{r} 420,572 \\ \text { U.S. Dollars } \end{array}$ |
| Per share of common stock: |  |  |  |  |  |  |
| Net income (loss) ........... | $¥(23.23)$ | $¥ 7.55$ | ¥ (19.89) | $¥ 11.29$ | $¥$ (32.20) | \$ (0.160) |
| Cash dividends | 5.00 | 5.00 | 5.00 | 5.00 | 3.00 | 0.040 |

Note: The amount in U.S. dollars was translated at the rate of $¥ 124$ = US\$1, the effective rate at March 31, 2001.

Sales Composition by Project Type
(For the Year Ended March 31, 2001)

## Non-consolidated



Orders Received by Project Type
(For the Year Ended March 31, 2001)

## Non-consolidated



