# **Semiannual Report**

For the six months ended September 30, 2000



#### Message from the President

With its management principle to win trust from customers and to advance through high level of technology, and with trustworthy project performance, TOA CORPORATION and its group companies continue to expand its operations along with improvement in profits.

Japan's economy for the six-month period ended September 30, 2000 has shown softened performance with the sign of spontaneous recovery. During the period under review, together with gradual improvement in profitability of corporations, investment in plants and equipment recovered in the independent part of industries, while personal consumption suffered from topheavy income growth and severe employment conditions.

In the construction industry, conditions for both new orders received and earnings continued to be severe in competition due to slow down of housing starts and decreased public investment instead of bright private investment centering on the manufacturers.

#### **Operation Results**

Under the circumstance, TOA CORPORATION and 12 consolidated subsidiaries with their management strategy put their effort into expanding net sales, reducing operational cost and administrative expenses and maintaining operational results. As a result, consolidated net sales for the period under review was ¥86,474 million (US\$ 800,683 thousand).

Due to changes of accounting standards which caused to abolish adjustment item for interim profits and to transfer interim financial burden of depreciation which was introduced by accrued severe indemnities, net loss for the period under review was ¥4,953 million (US\$ 45,863 thousand).

#### Prospectus

It is forecast that Japan's economy will continue to be unstable due to inactive personal consumption, raised price of petroleum and cloudy economy of the United States of America even if the Government's additional countermeasures to stimulate the economy are desired to make private demand recover earlier.

In the construction industry, both new orders and earnings are forecast to be continuously severe because public projects by complement budget are not expected to increase sharply and private demands are weak in the industries except the Information Technology (IT) related industry with favorable growth.

To overcome competitive environment of management, TOA CORPORATION has established the "2010 Vision" in March 2000 as TOA Group's leading management plan which is aiming to establish strong structure and stable foundation of our companies.

In these severe management environment, our Group, will continue to put every effort in maintaining stable operational results by strongly promoting the three-year plan which launched this fiscal year.

Hiroshi Kitamusa

Hiroshi Kitamura President

Consolidated Balance Sheets TOA CORPORATION and its consolidated subsidiaries As of September 30, 2000

#### ASSETS

	Millions of Japanese Yen <b>2000</b>	Thousands of U.S. Dollars <b>2000</b>
Current assets:		
Cash and time deposits	¥ 43,692	\$ 404,555
Marketable securities	264	2,449
Notes and accounts receivable, trade	45,672	422,887
Inventories, principally real		
estate for sale	14,473	134,006
Cost on contracts in progress	114,149	1,056,931
Prepaid expenses and other current assets.	26,308	243,589
Deferred income taxes	3,819	35,364
Allowance for doubtful accounts	(1,830)	(16,940)
Total current assets	246,547	2,282,841
Investments and other assets:		
Investments in and long-term		
loans to affiliates	77	716
Investments in securities	15,453	143,078
Long-term loans	610	5,651
Deferred income taxes	6,076	56,259
Others	6,426	59,501
Total investments and other assets	28,642	265,205
Property, plant and equipment, at cost:		
Land	31,415	290,879
Buildings and structures	21,899	202,765
Machinery and equipment	30,438	281,835
Construction in progress	282	2,616
Total property, plant and		
equipment	84,034	778,095
Less accumulated depreciation	(33,338)	(308,683)
Property, plant and equipment-net	50,696	469,412
Total	¥325,885	\$3,017,458

#### LIABILITIES AND SHAREHOLDERS' EQUITY

LIADILITIES AND SHAKEHOLDERS	Millions of	Thousands of	
	Japanese Yen 2000	U.S. Dollars <b>2000</b>	
Current liabilities:			
Short-term borrowings	¥ 47,675	\$ 441,439	
Current portion of long-term debt	4,823	44,657	
Notes and accounts payable, trade	87,128	806,739	
Accrued income taxes	1,094	10,132	
Advances on contracts in progress	73,223	677,988	
Other current liabilities	19,069	176,566	
Total current liabilities	233,012	2,157,521	
Long-term debt	32,310	299,165	
Accrued severance indemnities	10,769	99,712	
Other long-term liabilities	3,110	28,801	
Total liabilities	279,201	2,585,199	
Minority interests	1,360	12,596	
Shareholders' equity:			
Common stock, ¥50 par value:			
Authorized—600,000,000 shares			
Issued—199,401,173 shares at			
September 30, 2000	16,469	152,495	
Additional paid-in capital	15,582	144,279	
Retained earnings	14,164	131,142	
Treasury stock	(542)	(5,024)	
Revaluation of securities	(349)	(3,229)	
Total shareholders' equity	45,324	419,663	
Commitments and contingent liabilities	:		
Total	¥325,885	\$ 3,017,458	

#### **Consolidated Statements of Operations and Retained Earnings**

TOA CORPORATION and its consolidated subsidiaries For the six months ended September 30, 2000

		Thousands of
	Japanese Yer 2000	1 U.S. Dollars 2000
Net sales	¥ 86,474	\$ 800,683
Cost of sales	78,263	724,653
Gross profit	8,211	76,030
Selling, general and administrative		
expenses	8,091	74,915
Operating income	120	1,115
Other income (expenses):		
Interest expenses	(802)	(7,431)
Write-off of marketable securities and		
investment securities	. (430)	(3,985)
Other, net	(6,196)	(57,369)
Income (loss) before income taxes and	(7,428)	(68,785)
other items	(7,308)	(67,670)
Income taxes:		
Current	239	2,216
Deferred	(2,611)	(24,176)
Minority interests	17	153
Net income (loss)	(¥ 4,953)	(\$ 45,863)
Retained earnings:		
Balance at beginning of year	¥ 20,183	\$ 186,877
Cash dividends	<b>(997</b> )	(9,231)
Bonuses to directors and statutory		
auditors	(69)	(641)
Net income (loss)	(4,953)	(45,863)
Balance at end of year	¥ 14,164	\$ 131,142
Per share data:	Japanese Yen	U.S. Dollars
Net income (loss)	(¥25.18)	(\$ 0.23)
Shareholders' equity	¥ 230.43	\$ 2.14

Notes: 1. U.S. dollar amounts are given solely for convenience and are translated at the rate of \$108.00 = US\$1, the approximate effective rate of exchange at September 30, 2000.

- 2. At September 30, 2000, the Company pledged assets as collateral amounting to ¥9,701 million (US\$89,823 thousand).
- At September 30, 2000, the Company was contingently liable for guarantees of debt of certain companies, including subsidiaries and affiliates amounting to ¥6,125 million (US\$56,713 thousand).

#### **Corporate Data**

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## **Securities Traded**

<u>Common Stocks</u> Tokyo Stock Exchange, 1st section Sapporo Stock Exchange

## **Share Transfer**

Transfer Agent

The Dai-ichi kangyo Fuji Trust & Banking Co., Ltd. 1-6-2, Marunouchi, Chiyoda-ku, Tokyo 100-0005

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